



December 13, 2018

Mr. Brian Christman  
Wells County Public Library  
200 West Washington Street  
Bluffton, Indiana 46714

Hi Brian,

**Thank You** for your email inquiry yesterday regarding your interest in adding another ViewScan System soon. As you know, the ViewScan system is such an *EASY* and *Intuitive* System to use with the Microsoft Office-Based Software and yet a very powerful and robust tool when you want it to be! ST Imaging continues to raise the bar with GREAT Quality and by adding more user-friendly improvements, thus making the Microfilm experience more enjoyable all the time!

The ViewScan 4 is ST Imaging's 6<sup>th</sup> generation of Digital Microfilm Viewer-Scanner Systems designed for all types of Microforms and retrieval needs. It utilizes the latest in digital technology and high-end camera optics to enhance and simplify the viewing, scanning, printing and saving of all microfilm images. ***The image quality is simply Stunning!***

This latest technology enabled us to design the ViewScan 4 Viewer-Scanner on a smaller and compact 12" X 12" base, saving valuable desk and floor space. Also, unlike older style reader/printers that are boxy and require special workstations and utilize moving mirrors and scan heads each time you scan or print, the ViewScan system has virtually no moving parts except for the internal zoom. This makes our system extremely reliable and quiet.

A detailed price quote is included for your review. I am certain the ST ViewScan 4 Microfilm Viewer-Scanner System will serve your microfilm look up, retrieval, and scanning needs for many years. Please call me at 937.439.1327 if you have any additional questions.

Sincerely,

*Brett Passineau*

Brett Passineau  
BP Imaging Solutions

**BP Imaging Solutions**

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Investment Proposal Prepared Especially For

## Wells County Public Library

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### **ST ViewScan® 4 – 9MP Microfilm Viewer-Scanner System      \$7,490.00**

*Includes:*

- ⌘ High Resolution Scanning Optics – **9 Megapixel Camera**
- ⌘ The 9 Megapixel Camera captures in Black & White/Grayscale only.
- ⌘ **7X-105X Zoom** Capability – with Optically Crystal-Clear Glass Field
- ⌘ USB 3.0 – for FAST Streaming Video Transfer
- ⌘ LED Light Source (Lifetime Lamp Warranty)
- ⌘ Bi-Modal (Handles Both Negative and Positive Film)
- ⌘ **ST PerfectFocus** – **New** with ViewScan 4
- ⌘ On-Screen Film Movement Controls **and** Physical Push-Button Controls
- ⌘ One Second Image Capture Speed at 300 dpi
- ⌘ Captures 16/35mm Roll Film and Microfiche
- ⌘ Real Time Video Viewing on PC Monitor – Refreshes @ 30 Frames Per Second
- ⌘ Motorized Combination Microfiche/Roll Film Carrier (For Open Spool 16 or 35mm Film)
- ⌘ **EASY to USE** - Intuitive Microsoft **Office-Based ST ViewScan Standard** Software
- ⌘ ST Cruise Control – Lite Software (Automatically Scans up to 10 Images)
- ⌘ USB Port – Conveniently Mounted on the Front of the Scanner
- ⌘ One button “Save to USB Flash Drive”
- ⌘ **ST OCR – Software Package**
- ⌘ Shipping Cost to Destination

### **ST ViewScan® 4 – 18MP Microfilm Viewer-Scanner System      \$9,690.00 + \$95.00 =**

*The Same Configuration as Above with the Change of the following*

- ⌘ High Resolution Scanning Optics – **18 Megapixel Camera** with **COLOR** Capture      \$10,285.00
- ⌘ **Great** for Capturing **COLOR** 35mm Slides and Negatives!

*(Please see the next page for ViewScan 4 Options)*

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### **ST ViewScan 4 System – Options**

On-Site Installation & Operator Training	\$595.00
 <u><b>Recommended for First-Time ViewScan Users</b></u>	
Standard Software	<u><b>Included</b></u>
 Browse, Crop, Save to Disk, CD, Thumb Drive, and Print	
PerfectView Communications Bundle	\$595.00
 Dropbox, Google Drive, and Integrated E-Mail	
PerfectView Research Assistant	\$649.00
 Annotation Selective Area Enhance, Clip-Merge, Rapid Advance, and Auto Browse	
PerfectView Library Bundle / Premium Software	\$1,295.00
 Standard Software, Communications Bundle, and Research Assistant	
 OCLC and Family Search	
PerfectView Business Records Bundle	\$895.00
 Standard Software, Research Assistant, and OCR Software	
ST OCR – Software Package <u><b>(This option is included.)</b></u>	\$695.00
 Creates Searchable Single Page and/or Multi Page PDF's	
ST Cruise Control – Max Software	\$1,595.00
 Automatically Captures/Scans up to All Images on the Roll of Microfilm	
27" LCD WideScreen Monitor with Pivoting Stand	\$250.00

### **Maintenance Agreements for ST ViewScan 4 System – Multiple Year Options**

1 <sup>st</sup> Year On-Site Maintenance Agreement	\$795.00
2 Years On-Site Maintenance Agreement	\$1,450.00
3 Years On-Site Maintenance Agreement	\$1,990.00

 Second Business Day – Response Time on Maintenance Agreements.

### **Terms and Conditions**

Payment Terms: Net 20 Days – from the Date of Shipment

Delivery: 21-30 Days – After Receiving Your Order

Shipping Charge: **Shipping Cost is included to the Destination**

Warranty Period: 3 Years from the Date of Shipment (During the warranty period, service is provided by ST Imaging with Depot Repair. On-Site Coverage is not included.)

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